

University Boosts Adoption of Secondary Storage and Saves Costs

“In our 300 years, no one had ever deleted a file...nobody knew what data existed. Now we have the visibility to show departments when and how their data’s being used—or not. Moving it to the best location saves them and us money.”

Steve DeGroat
 Manager Enterprise Storage, Top Research University

The Challenge

This Ivy League university provides Storage-as-a-Service (STaaS) to its various departments. While Central IT offers different classes of storage at different price points, getting departments to adopt a mix of primary and secondary storage was difficult. Because Central IT lacked visibility into the data on each departments’ storage, they couldn’t illustrate how much of their data was hot or cold, and how much they could save by archiving cold data.

Departments were also concerned that moving would disrupt student, faculty, and application access, so data tended to stay wherever users put it. Data was not only consuming expensive storage space, but the cold data was being protected and replicated the same way as hot data, which is highly inefficient and costly.

The university needed a plan to:

- Gain visibility into every departments’ data
- Move cold data to secondary storage
- Ensure students, faculty, and apps would have uninterrupted data access

The Solution

Using Komprise, Central IT was able to analyze each department’s data and provide an analysis of how it was being used, by who, and what data was cold. They also gave a cost analysis showing how much each department would save by transparently archiving their cold data with Komprise.

Departments were then able to set their own specified policies and use them to move and transparently archive their data, without any changes to users or applications.

Profile

Ivy League research institute using Storage-as-a-Service (STaaS) and Windows-based file services

Results

- Saved storage costs
- Provided data insights to departments
- Provided uninterrupted data access
- Enhanced collaboration between IT and departments

The Results

By using Komprise, Central IT was able to provide the following for the university:

- **Provide data insights to departments** so the university could plan intelligently with analytics of data usage and growth
- **Save storage costs** by offloading cold data, which they'd estimated by running "what-if" scenarios for each department
- **Provide uninterrupted data access** for students, faculty, and their apps whether in the cloud, as objects, or on secondary storage
- **Set data archival and replication policies by department** without affecting users, and without any changes to network or storage infrastructure.
- **Enhance collaboration between Central IT and departments** by sharing data insights for greater understanding

About Komprise

Komprise empowers businesses to take control of their data with no interference to applications, users, or hot data. Komprise Intelligent Data Management is the foundation for analytics-driven data management which is key to putting data in the right place at the right time across all storage. Analyze, move, and easily find your data with Komprise.

Learn More

Experience a complimentary trial of Komprise in your own environment to see the true picture of your data and how much you can save. Visit: [komprise.com](https://www.komprise.com)



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