



# Curb Storage Costs with Komprise & Wasabi

Archive Cold Data to the Cloud Automatically & Affordably

Data growth is spiraling out of control, in many companies it is doubling every year. Many IT organizations are continuously expanding costly storage arrays to keep pace with skyrocket data volumes. Studies show 80 percent of data is rarely accessed within months of creation. Maintaining infrequently accessed data on primary storage squanders capacity and wastes money. It also extends backup windows, leaving valuable business data unprotected.

Komprise and Wasabi have partnered to help businesses slash storage costs and improve data protection. Wasabi Hot Cloud Storage is an incredibly affordable and fast cloud object storage designed for any use case. Komprise is an intelligent data management solution that lets you automatically find cold data across network attached storage (NAS) and archive it transparently to the Wasabi cloud. The integrated solution lets you seamlessly move infrequently accessed data to Wasabi to free up primary storage capacity, shrink backup windows, and better align storage costs with data value—all with no disruption to file-based users or applications.

In collaboration with:

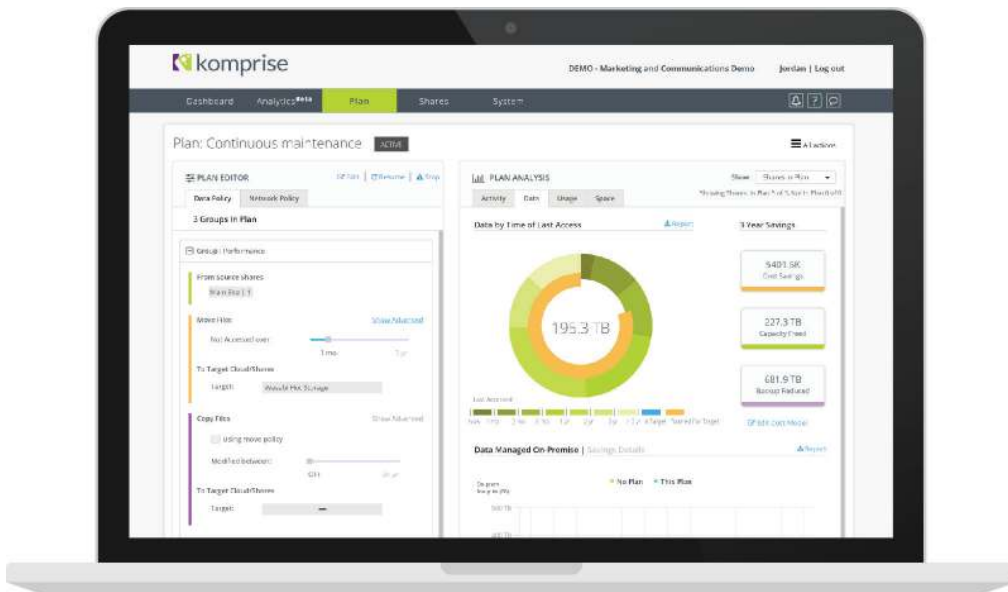


## KEY FEATURES

- Automatic, policy-based archiving
- Ultra-low-cost secondary cloud storage
- Seamless integration and operation
- Single-pane-of-glass management

## BENEFITS

- Tightly align storage costs with data value
- Reclaim expensive primary storage capacity
- Shorten backup cycles and reduce risks
- Securely retain data for compliance purposes





## KOMPRISE SEAMLESSLY ARCHIVES INACTIVE DATA

Komprise lets you identify cold data across all your network-attached storage (via NFS and SMB/CIFS) and archive infrequently accessed data to Wasabi quickly and easily.

In less than 15 minutes you can:

- Gain insights into data usage across your storage environment
- Perform a custom ROI analysis based on your policies and costs
- Start intelligently moving data to Wasabi to free up primary storage capacity
- Improve recovery point and recovery time objectives

Komprise delivers file-based NFS and SMB/CIFS access to data stored as objects in the cloud, helping you streamline deployment and avoid disruption. Users and applications access archived files the same way they access local files, with no changes to the user experience or additional tools. The Komprise interface makes it easy to configure data management policies, analyze costs, and plan capacity across on-prem and cloud storage platforms.

Unlike competitive solutions, Komprise does not employ static stubs or agents, which are proprietary and can be difficult to manage. Instead, Komprise manages data using standards-based protocols, helping you simplify operations and avoid vendor lock-in. Better still, Komprise leaves active data and control paths unchanged, ensuring archival functions do not degrade primary storage performance or availability.

## WASABI HOT CLOUD STORAGE DELIVERS BREAKTHROUGH ECONOMICS AND PERFORMANCE

Wasabi Hot Cloud Storage offers an affordable and high performing cloud storage service, making it an ideal secondary storage repository.

Wasabi is engineered for extreme data integrity and security, providing 11x9s object durability as well as supporting configurable data immutability (to protect against accidental deletions, ransomware and viruses, and improve regulatory compliance). Wasabi is architected as a highly parallelized system, so that you can rapidly move large datasets in and out of the cloud.

### Save 70%+ on Every TB Managed

#### Current Costs Per TB - 3 Years

Primary Storage	\$2,200
Backup Storage	\$1,000
Disaster Recovery Storage	\$150
Backup Software	\$1,500
<b>Total Current</b>	<b>\$4,850</b>

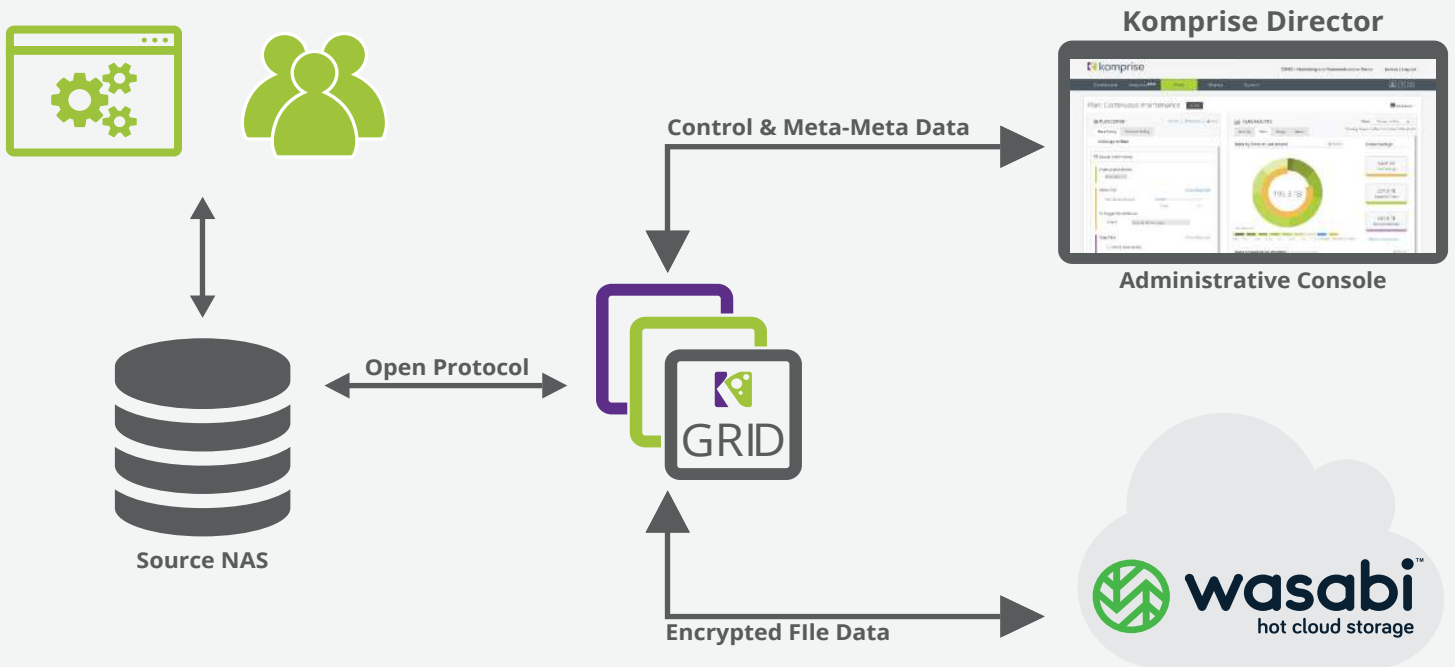
#### Proposed Costs Per TB - 3 Years

Wasabi Hot Storage	\$180
Backup Storage	N/A
Disaster Recovery Storage	N/A
Komprise	\$261
<b>Total Proposed</b>	<b>\$441</b>
<b>Savings</b>	<b>\$4409 (91%)</b>

<sup>1</sup> Figures calculated based on customer reported data

## KOMPRISE & WASABI ARCHITECTURE

Wasabi offers secure, scalable, durable, and low-cost solutions for data storage. Pair this with the Komprise scale-out, shared-nothing grid architecture, and you have a solution that grows on demand. It enables you to handle today's massive scale of data, using intelligent automation. Komprise is built from the ground up with no centralized bottlenecks and uses no agents, no static stubs, or central servers that limit scalability. With high-availability built-in Komprise handles scale-out by allowing you to add more virtual appliances as the amount of data managed grows.



## NEXT STEPS

### CONTACT KOMPRISE TODAY

Learn more about how Wasabi and Komprise can help you free up primary storage capacity, slash expenses, and improve data protection.

### Complimentary Trial

Get up to 1 TB of Wasabi and Komprise Trial, both for 30 days, to see how much you can save.



Komprise, Inc.  
1901 S. Bascom Ave. Suite 400  
Campbell, CA 95008  
United States

For more information:  
Call: 1-888-995-0290  
Email: [info@komprise.com](mailto:info@komprise.com)  
Visit: [komprise.com](http://komprise.com)

For media requests email [marketing@komprise.com](mailto:marketing@komprise.com)  
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