

# Major Bank Creates a Seamless Path to the Cloud



## Profile

A financial institution providing banking services has decided on a hybrid cloud strategy to streamline IT costs and modernize its environment. They turned to Komprise to identify low-risk data that can be stored and replicated in the cloud. Komprise identified cold inactive data that could safely reside in the cloud, and transparently archived the data. Users could see the moved data as files exactly as before through Komprise.

### Environment Snapshot

- Managing thousands of shares (largely CIFS/SMB)
- Multiple NetApp, EMC Isilon and some Windows File Servers
- Komprise data management software
- Buckets in the cloud with a private VPN access

## Key Challenges

- Data has accumulated over decades and there is little to no visibility
- Long retention periods means old data cannot be deleted
- Corporate strategic direction to leverage the cloud, but need to find the right data and use case
- Business users should not have to go elsewhere for their data – moved data should be accessible as files exactly as before.

## The Solution

The customer picked Komprise because it was simple to deploy. Komprise provided the much needed visibility across the customer's storage into how data was being used. They were able to identify cold, inactive data that could safely move to the cloud. The customer was able to quantify cost savings, and set policies in Komprise to exclude data belonging to certain groups and users from moving. Using Komprise, the customer also put a low cost DR copy in the cloud for some of their newer data.

“

Komprise provides a controlled, secure way to move the right data to the cloud at the right time.

”

**SVP of Information Technology**  
Major Bank



## Benefits

- Data visibility: Identify hot and cold data across storage
- Transparent Archiving with Exclusions: Transparently archive data to the cloud by policy and exclude some data from moving to the cloud.
- Lower storage costs: Cut costs, shrink backups by reducing the actively managed footprint
- No changes to user or application access: Users and applications see no changes or disruption
- Data retrieval: Manage cloud costs by using Komprise to throttle retrievals from the cloud

## Why Komprise?

- Single solution that works across NetApp, EMC, Windows,
- IBM, AWS, Azure, Google and other storage
- No static stubs that get corrupted or orphaned
- No storage agents
- No data virtualization or changes to the hot data path or metadata path
- Native access to moved data
- No expensive licenses
- No scaling limits
- No manual QoS management needed



## Recap

### Komprise Intelligent Data Management

Komprise enables organizations to handle the incoming flood of data. Providing automated software that adapts to the customer's environment and scales across their storage silos, both on-premise and cloud storage.

Komprise empowers organizations to manage today's massive scale of data growth, while unlocking data value. The software analyzes data across NFS and SMB/CIFS storage and transparently moves data across NFS, SMB/CIFS and REST/S3 storage. The modern, scale-out architecture requires no agents, no dedicated hardware or storage, no complex setup or proprietary integrations. Komprise delivers native access to data in the cloud and is delivered as a hybrid cloud service.



Komprise, Inc.  
1901 S. Bascom Ave.  
Suite 400  
Campbell, CA 95008

Copyright © 2017 Komprise, Inc. All rights reserved.  
Finserv2-012918

## Let's Chat

**For More Information About Komprise:**

**Visit: [Komprise.com](https://www.komprise.com)**

**Call: 1-888-995-0290**

**Email: [info@komprise.com](mailto:info@komprise.com)**

For media requests email [marketing@komprise.com](mailto:marketing@komprise.com).